



## **Program Manager – Research & Development**

Quallion, LLC is one of only two major space battery manufacturers to be truly US-owned and operated; capable of making rechargeable lithium ion batteries. Our Quality Lithium Ion or Quallion chemistry is used in primary and rechargeable cell batteries that provide power storage solutions for Medical, Military, Space/Aviation, Hybrid/Electric Vehicle, and Utility Industries.

Our scientists are designing and developing renewable green solutions for our world.

Wouldn't you like to be part of that solution?

### **Summary:**

We are seeking a Program Manager with strong proposal writing skills for development, requirements analysis and program management. The ideal candidate will provide overall business leadership to ensure product quality, on-time delivery, and customer service for military and transportation R&D programs. Prospective candidates will be requested to submit proposal writing samples.

### **Responsibilities:**

- Develop, write, and edit proposals in response to requirements derived from formal solicitation opportunities; work with team members to gather information required for the response.
- Key contact for major customers on all program-related matters, including reviews, technical interchange meetings and external conferences.
- Support program requirements and needs with emphasis on statements of work, specifications, deliverable lists and master scheduling.
- Coordinate and develop federal government proposals through all stages of the proposal development process from RFP analysis to final delivery.
- The Program Manager will interface with the Vice President in the management of contracts and new products
- Responsible for full support of the development of products with the customers and P&L accountability for own programs.
- Lead regular program meetings and reviews to address progress and ensure customer requirements are met.
- Act as interface between R&D department and customers
- Will lead execution of existing work and lead the development of follow-on business activities for the programs assigned.

### **Qualifications:**

- 2- 5 years of proven program management experience
- High-level of general business acumen

- Must have strong writing skills to coordinate and develop federal government proposals through all stages of the proposal development process from RFP analysis to final delivery.
- Strong business and contract management ability, including P&L responsibility
- Ability to influence cross-functionally, both within the company and with external companies/clients
- Effective familiarity with federal government acquisition, solicitation, RFP process and contracting resources including GSA Schedules, CCR, FedBidOpps, 8(a), Input, etc is preferred. Able to balance multiple projects and tasks to meet deadlines as well as proficient in Microsoft Office Suite (Word, Excel, Project, Outlook, PowerPoint).
- Knowledge of program management tools, MS office professional, project software tools and procedures.
- Solid leadership and management skills, particularly “influence management: and “conflict resolution”.
- Experience throughout the program lifecycle from development through sustainment to include: generation of system and subsystem statements of work and subcontracts, risk management, and continuous improvement efforts including implementation for cost reduction and performance improvement efforts.
- Experience in multiple areas such as finance, contracting, export regulations, engineering, logistics, manufacturing or supply chain management desired.
- Must have experience in programs where financial objectives (profit, cash flow, revenue bookings) were achieved.
- Excellent presentation, customer service, and problem solving, oral and written communication skills.
- Ability to travel including frequent travel to coordinate with other DRS locations and customers in their home country is required.

**Education:**

- Minimum Bachelor’s Degree in Engineering, Science or Business

**To apply for this position:**

Qualified candidates should send resume to Quallion LLC, attention Recruitment, [recruitment@quallion.com](mailto:recruitment@quallion.com) and include “**Program Manager-R&D**” in subject line of the e-mail to be considered. Only qualified candidates will be contacted.

Quallion LLC offers competitive salaries, outstanding benefits packages and professional growth opportunity. For further information, please visit our website at <http://www.quallion.com/>

Quallion LLC is an Equal Opportunity Employer.

**All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin**

This position is not open to contact or submissions by external recruiters or search firms.